

HEAP Block Grant Advisory Council Meeting

Thursday, August 3, 2023

A meeting of the Block Grant Advisory Council was held via WebEx on Thursday, August 3, 2023. The meeting began at 1:00 pm.

Attendees

Andrew Bryk, Director, HEAP & LIHWAP, OTDA

Andy Stone, Executive Director, NYS Weatherization Directors Association

Emily Urban, NYS OTDA HEAP

Kenneth Gossel, National Fuel Gas

Kira Pospesel, Commissioner, Greene County Social Services

Shiran Ybanez, New York City HEAP

Vivvy Williams, BGAC secretary

Discussion

Kira Pospesel: Everybody looks so happy, look at Andrew, look at that smile.

Ken Gossel: You're on mute Andrew.

Andrew Bryk: I survived the Kaaterskill Falls. I actually redid a hike in there last weekend just before they had to do all the rescues the next day. So, we ended up going through Woodstock. I was able to witness a beautiful drum circle in the middle of Woodstock. I was saged, so yeah, I'm smiling, I've got a good aura going on. We made it through the Kaaterskill Falls, I made it in the mile hike up and back and yeah, I am smiling. So, thank you.

Kira Pospesel: So, did you stand on the platform and look over at our beautiful views?

Andrew Bryk: OMG, I know why you live where you live.

Kira Pospesel: Yeah. We can actually get wheelchairs down, we purposely designed it so we could push people in wheelchairs so they can appreciate that too.

Andrew Bryk: Well, you're going to feel funny, we were hiking down there and I'm going, I don't know if I'm going to make it. And Kristen looks back and she's like, you'll be fine. And then we saw a woman she had to be in her 80s being helped down by her family members and, the four year olds and three year olds running down, and I'm like if they can do this, I got this.

Vivvy Williams: Good afternoon everyone, we are on the air and the center has us up for a meeting.

Andrew Bryk: And I will shush and I will throw it over to Emily or I'll throw it back to you Vivvy, go right ahead.

Vivvy Williams: Emily, you can actually take over, if you want to start it off or our chair person.

Ken Gossel: I'm happy to do that. Good afternoon, everybody. This is Ken Gossel. This is the August 3rd, 2023, New York State HEAP Block Grant Advisory Council meeting. I'm going to start the meeting off just by asking everybody who is attending today to identify themselves.

Shiran Ybanez: Shiran Ybanez New York City HEAP.

Kira Pospesel: Kira Pospesel Commissioner of Social Services in Greene.

Andy Stone: Andy Stone the New York State Weatherization Director's Association.

Vivvy Williams: Vivvy Williams, Secretary for the BGAC meeting.

Emily Urban: Emily Urban, Chief Bureau Chief for OTDA.

Ken Gossel: Is there an MSC on the telephone line.

Vivvy Williams: That's the media center.

Ken Gossel: Oh, fantastic, okay, well thank you. Thank you and welcome. I wanted to perhaps address our annual move to approve the meeting minutes from the May 4th meeting if everybody has them. And I also wanted to note, we were supposed to be approving the minutes from February 2nd that meeting, because last meeting we weren't able to do so without quorum early in the meeting. I unfortunately don't have those meeting minute notes. If possible, I don't know if the others do, but...

Vivvy Williams: I can send it to you.

Ken Gossel: Yeah, if you do maybe I could review them during the meeting and wrap up that portion. But has everyone had an opportunity to read the meeting minutes from May 4th?

Kira Pospesel: I did Ken, and I do have one correction on page 2. Where I was speaking right after Andrew when I said, I used the word Deb the previous chair, that obviously is Sue Montgomery Corey.

Ken Gossel: Okay. And the only one I had was at page 7 near the bottom, um, actually it's referenced the acronym PFC but it probably should be PSC for the Public Service Commission. I have nothing else. Anybody else? I will accept a motion to approve the minutes of May 4th meeting.

Kira Pospesel: I'll give you that motion.

Ken Gossel: Thank you, commissioner. Second?

Andy Stone: I'll second, Ken.

Ken Gossel: Thank you, Andy. All in favor?

All: Aye.

Ken Gossel: The meeting minutes are approved. Okay, thank you. We'll start, I think, is Emily planning to talk about the 2023 program wrap up or is that Andrew? The first item on the agenda.

Emily Urban: I can do that. Good afternoon, everybody. Yeah, so a wrap up on last year, we are still, I'm getting some feedback. Okay, so, we are still in the 2022/2023 program year. Andy, I think you may have some double audio going on. Whenever I speak, maybe not. Okay,

it's not going anymore, alright, thank you. Alright, so we are wrapping up the 2022/2023 program year. We ran our program with \$559 million, \$391 of that was formula funding from the block grant, and we had an additional \$162 million in disaster funding, and then an additional \$6 million in infrastructure funding which was the funding that we will receive for five years. I believe we are on year four right now. So, \$559 million. We had originally just received our regular block grant funding, and then in I believe it was November, we received additional disaster funding, and that was when we increased those regular benefits. We had a really robust program this year. We ran the regular benefit component from November 1st, 2022, we closed it on March 31st, 2023. We extended that about two additional weeks, we were originally slated to close on March 15th. Our benefits are down only about 100,000 from this time last year but we operated the program for a month longer last year, so we are right on track with where we were last year serving largely the same number of households as we did in the prior year with regular benefits, so that's great. like I said, we were able to offer those larger regular benefits last year because of the disaster funding we received, and we paid that out through a supplement, and then the households that didn't receive that lower benefit, they just got the higher benefit up front. So, our average heater benefit for the regular benefit component was \$672.00. Our emergency component, that ran from January 3rd, 2023, and we closed that on May 19th, 2023, that was when the first emergency benefit opened. We also offered a second emergency benefit which opened up on February 27th, and that also closed on May 19th. So, the two emergency benefits this year we did about 110,000 the first emergency, and about 27,000 the second emergency benefit. We were able to bump that out to May 19th of this year because the funding allowed it, and that was able to resolve those emergencies going a little bit into that hot weather, people using their air conditioners. Unfortunately, we weren't able to keep that open any longer than that. So, May 19th is when we closed emergency. \$579.00 was our average first emergency benefit, \$645.00 was our average second emergency benefit, so a lot of deliverables on those emergency benefits. Those emergency benefits were the same as they were in the year prior. Anything on regular and emergency before I go onto the other components from last year? Alright.

Our Heating Equipment Repair and Replacement that is still open. We are operating that year-round. We allocated \$10 million to furnace and we are going to come in pretty much right at \$10 million keeping that open for the full year. The reason for that is because we increased our maximum benefits for Heating Equipment Repair and Replacement this year, and that was to allow for those higher costs that our vendors were experiencing this year, labor costs, materials, gasoline, so those prices were increased, so we did increase our maximum benefit to allow those vendors to make what they should and profit on those. Our benefits are pretty much on par with what they were last year. We're at about 2,000 this year in Heating Equipment Repair and Replacement, we were about 2,600 last year. Our average replacement benefit is \$5,100.00 and our average repair benefit is about \$1,200.00. We have been encouraging our districts this year to work with our weatherization providers to pool money whenever they can, especially when those repair replacement costs exceeded our maximum amounts. We would say, "What's the cost to convert it?" And if weatherization, NYSERDA, anybody was able to kick in the difference of that, we would put in \$8,000 towards that and if another funding source could cover that, we were encouraging conversions, or if they wanted to replace like if they were able to pool money, we allowed that as well.

Our Clean and Tune, we allocated \$2 million to that component. Again, that is also operating year-round and we will come in right at that \$2 million, so real successful year for Clean and Tune and Heating Equipment Repair and Replacement this year. We are spending exactly what we allocated, so we are right on target with those benefits. So, our average Clean and Tune this year was \$303.00. We are up a little bit, last year about this time, we had 5,000 Clean and Tunes and this year we have about 5,200, so we're getting there. The word is getting out, it's a great program, and you can see in the numbers that people are taking advantage of this benefit. It is available once per year to households.

Our Cooling Assistant Component, so that is our most recent benefit. It just closed a couple of weeks ago. We opened that up on May 1st of 2023, and we closed on July 14th, 2023. We allocated \$15 million to cooling and we spent all of it. And with that, we have about 11,600 benefits, I'm sorry, I'm not sure if that includes our pending applications, but we were able to serve quite a few households with those cooling benefits. We did have less funding to put towards cooling this year, and that was because we did have additional emergency funding last year that we were able to put towards cooling. We had about \$23 million in FFY 2022 and 15 in 2023. But still a really successful program. We did bring back the medical requirement for cooling this year, and that was because we had a little bit less funding and we wanted to prioritize those households with a medical need for cooling equipment. So, if the household had somebody with a member with a medical condition that was made worse by heat, or if the household had someone age 60 or older or under age 6, if they were vulnerable based on their age, they met that medical requirement. It did have to be a documented medical requirement, if they didn't qualify based on their age. We did allow an attestation if somebody was unable to get that medical documentation in the required timeframe. We allowed them to call the district and provide an attestation of their medical condition. So, while we did bring the medical condition back, we tried to make it as easy as possible on the households to make sure that everybody that needed that cooling equipment did qualify for it. So, that closed up on July 14th. Again, we did not have a cash benefit this year, so there isn't any bill assistance for cooling, the funding just does not allow for that. So, as of this time our cooling component is still just the cooling equipment. So, the air conditioner or fan. We did increase our cooling benefit this year. The maximum benefit for a window unit that was still \$800.00, that's what it's been for the last few years, but we did increase the maximum amount a vendor could charge for sleeve, so if the household had an existing sleeve, you know like a wall unit, we would allow up to \$1000.00 for a cooling wall sleeve. So, that does it on our wrap up for last year. I think we had a really successful program. It's all thanks to the districts, all of the work they do out there taking tons of applications. We know they were very busy this year, and we can thank the districts enough. Again, I think it was a really successful program. Any questions on our program this year?

Andy Stone: Emily, how many furnaces were installed in the Repair and Replacement program?

Emily Urban: About 2,000.

Ken Gossel: I just wanted to ask, with the extra monies that came through in December when OTDA increased the benefit \$100.00, how did that work out for the districts? I know they ended up increasing prospectively their rates, but any issues with respect to the prior approved HEAP authorizations, getting the additional \$100.00?

Emily Urban: We did have the autopay; we had the supplement autopay. If the case missed that autopay there were exception lists that the districts would go through to ensure that the household did get that benefit. And then if any other households were identified, we would send those over to the district. I know there was a bit of an issue with NFG and I know Erie County is working to resolve that.

Ken Gossel: Well, it was nice to have that extra assistance for the customers, so thank you for getting it out so promptly. The only, I guess point, I've made it before, it's helpful, and I know you don't have that crystal ball, but as early a notice as we can get with respect to when the closings are going to occur, that is greatly appreciated so we can communicate that along to the customers that are calling us each day and whatnot. It is great every time we hear the extension, it's usually on the eve of one of the elements or components is closing, so just a gentle reminder, understanding that I know you rely on the data and need the data to make those type of determinations.

Emily Urban: Of course. Like you said, when we extend the programs, it's usually because we have extra funding, so we try to go out as long as we can in order to maximize those benefits. We don't want to make the call too early and leave money on the table or go over the spending. So, we do have to make those decisions pretty close. We do try to give as much notice as we can. We know that it's not just hard on the utilities, it's hard on the districts as well. So, we will try to do better, but like I said, in order to maximize the funding, I don't think we'll ever have a months' notice that we're going to be extending, but hopefully we can give more than a day or two going forward.

Ken Gossel: Sure. Well, thank you, it was an excellently run program at least from my vantage point, and of course, a lot of work went into that, and thank you for all your efforts on that. Anybody else with anything from last year? So, the next item is going to be the 2023/24 program development, and I wanted to thank you firstly for having already started the hearings and publishing the draft 23/24 plan having that out on the website. So, with that I'll pass it to you, Andrew or Emily, who's got this one?

Emily Urban: I think Andrew is going to talk about our funding.

Andrew Bryk: And that kudos goes to Emily and her staff. They did an amazing job navigating the state plan through the clearance process, making sure that she did her due diligence to make sure it got where it needed to be finally, and then followed up to make sure that it got back out. I'm sure she would have liked to have it done earlier but it was of no fault of the HEAP bureau or OTDA, you pushed it and we are looking at the process. So, next year we're hoping to get it a little bit better, and as I said to Emily a couple of months ago, "You did a better job than I ever did getting the plan done, so kudos to you, way to go."

So, the plan, the draft plan is based on basically flat funding. As the President has put forth his budget which is the wish list that he puts out in front of Congress, and then the house and the Senate pick up their respective versions of the bill or the budget bill which includes LIHEAP funding. Initially we went in, it was going to be a tough year, we knew this with the makeup, the composition of the bodies of Congress that everything was being considered. We know the debt feeling back in December, the negotiations that took place, the caps that were put into place at that point, so everything was on the table. The President's proposed budget of \$4.1 billion for LIHEAP, it would be an increase, okay. Overall, even at \$4.1 billion, when you

compare it to the funding that we've had available to us since 2019, is a \$200 billion reduction in program funding, and I'll bring it back down to New York. What does that look like for New York if, when the House, the Senate which also proposed two bills, the Senate's bill is \$4.075 billion, the House bill is just about \$4 billion, so the Senate bill is about \$75 million more, \$25 million less than the President's proposed budget. President proposed 2.7% carve out for LIWAP, both the House and Senate versions of the LIHEAP appropriation did not account for the 2.7% for LIWAP. So, as far as LIWAP goes right now, the program will close at the end of September and there is no new funding for FFY 24 for LIWAP. LIHEAP though, based off of what we're seeing for us, last year we had about \$160 million in disaster funding that was received in addition to the base funding that we received. We got a little over \$6 million in the Cares Act funding that came through for infrastructure. And we also carried forward \$38 million from the prior years' program. So, in absence of the disaster funding \$160 million, absence of the ability to carry forward money from last year's program which was 10% last year \$38 million, you can just see right there with them, \$200 million year over year in what we have, and I think that is the total backdrop of how the plan was crafted and what action we had to take. And sorry to use the analogy of putting the horse back in the barn, but there were some things that we were able to do, program changes that we were able to put into place during the pandemic that improved program access. Whether that was the changes we made to cooling last year, this year we had to bring it back a little bit because of the funding that we had available during the pandemic, so we've had to then make some other changes, and I think without stomping all over Emily's read of the new state plan, I think she's prepared to go through it point by point for you all this afternoon, and we can have a discussion about any of those changes. I hope that you all had that opportunity to at least see, thank you Ken for noticing, it's up, it's on our website. It's available for public consumption. Joe and I'm drawing a blank, sorry, holding public hearings today and yesterday. So, we're receiving the comments through the hearing, we will continue to continue to receive comments through mail, e-mail, and any of you always have the opportunity to give us comments and today would be a great opportunity. Don't hold back. I know none of you are shy, but without further ado, I will pass the torch to Emily so that she can give you an overview of how she crafted the program based on the federal funding that we expect will be available to us come October.

Emily Urban: Thanks, Andrew. So, that was Rachel that held our hearing this morning. So, we had two hearings on Tuesday, we had one this morning, and Rachel will be hosting our final hearing tonight at 5:00. We did send out all of that information about hearings and how to comment on the plan. Please feel free to share that with your networks. The deadline for comments is tonight, but we will still accept your comments if they come in in the next couple of days. So, please get your comments in, we love to hear it, and it really does help us develop the plan even if it's something that we might not be able to achieve this year, we look at the comments every year to see what we can do. Maybe this is the year that we can do that. So, we welcome everybody's comments.

So, it was posted late last Friday. Hopefully, like Andrew said, hopefully everybody had a chance to take a look at that. And now I will read the full plans, I'm just joking. I'm just going to go over some of the changes. So, our heating assistance, we're still going to open that up on November 1st, same as last year. We are planning to close that on March 15th. These are the dates that we provide most years. If we are able to extend the program, if we get more funding, we did have to make a plan based on the funding that we think we'll receive, which Andrew said

is the base funding of last year. So, if we are able to do more, we will, but as if right now our regular benefit component is scheduled to close on March 15th of next year. Our crisis assistance or emergency benefit component January 2nd, 2024, through March 15th, 2024. Again, that will be extended if we are able to. Right now there is one emergency benefit planned, and then we will assess the need for additional emergencies or longer emergency components after that opens in January.

Heating Equipment Repair and Replacement and Clean and Tune, those will both operate year-round again if the funding allows. So, that would be October 2nd, 2023, through September 30th, 2024. So, year-round for those as long as the funding holds out for those. Same for Weatherization that would be October 1st, 2023, through September 30th, 2024. So, year-round for those components as long as the funding permits.

Our Cooling Assistance, that will open up on April 15th, 2024, and that is scheduled to close August 30th, 2024, or until spending is exhausted. Normally, we open that up on May 1st, and we did move that back about two weeks this year. That was just to allow more access to the program prior to the start of the hot weather and to get those installs done, we know vendors can get backed up as the hot weather sets in and we want to make sure that people can get their air conditioners when they need them and that they're not getting their air conditioner installed in September when they're just going to have to turn around in a couple of weeks and take it back out of their window. So, we want people to be able to use their cooling equipment to the fullest extent. So, hopefully those additional two weeks can assist with that. And that will operate until that funding is exhausted.

So, as Andrew said, to put the horse back in the gate or horse back in the barn. We did have to ratchet back our regular benefits and those are to the levels that they were intended to be last year. So, if you will recall for the 2022/23 program, we had originally increased our regular benefits and then later on when we received the disaster funding, we increased the benefits even more than that. So, the benefit levels that we're planning for this year are what they would have been had we not received the supplemental funding last year. So, they are higher than they had been historically, just without that extra supplement from the disaster funding. No change to emergency levels, so they will be the same as they were last year.

As I said, Cooling will open two weeks earlier. A maximum benefit amounts will be the same as they were this year, so \$800 for windows, and \$1000 for sleeve units. We are going to maintain our Repair Replacement limits at \$4,000 and \$8,000. \$4,000 for repairs, \$8,000 for replacements, those were increased last year. Our change to heating equipment this year and emergency as we increased our resource limit. So, our resource limit was I believe it was \$3,000, yep and our maximum resource limit for a furnace repair replacement was \$3,000 and we are increasing that to \$10,000 per household. So, hopefully that helps households maintain their resources and to be able to get that heating equipment repaired and replaced. And that is across the board regardless of the household's age. We also increased our emergency maximum resource level from \$2,000 to \$3,000, sorry this is written kind of funny. \$2,000 to \$3,000 for all households our old limit was \$2,500 and that is now \$3,750 if the household contains someone with a vulnerable household member. So, all around our resource limits have increased, and hopefully that helps people that are applying for any type of emergency benefit whether it's emergency fuel, or heating equipment.

Other changes to the plan, we removed all language in reference to ERAP. Those benefits are not part of the plan this year, so all of that language for ERAP was removed. And finally, the last change was household sizes of 12 will now use the HHS poverty guidelines instead of state median income because this will allow a higher income threshold. So, previously that was household type of 13 and above, when it would switch over to the poverty guidelines, and now we're at 12. So, overall, an increase in the income guidelines. I believe that's it. Any questions on the plan or any reactions to the plan?

Kira Pospesel: So, Emily, if I can just ask, I mean when Andrew said it's really \$200 million hit, it appears you kind of spread it out so it shouldn't be so noticeable.

Emily Urban: Yeah, that's what we're going for. So, we were able to plan largely the same program as we were planning on last year before we got the extra funding. So, it looks really similar to last year's original plan. So, hopefully it's not too big of a hit for everybody. And like you said, we did try to spread it out. We're not trying to decrease any benefits anywhere or decrease the number of households that we're able to serve, we're just trying to make it go as far as it always has with a little bit less than we had.

Kira Pospesel: Thank you.

Ken Gossel: Thanks Emily. And it looks great given the dollar amounts that you're going to anticipate having available. For the Commissioner's sake I'll say it would be even better if it could open the hearing on October 16th, a couple weeks earlier, have to get that plug in. So, we want to officially put those in those other comments at the hearing, but any consideration of that would be greatly appreciated.

Emily Urban: Okay, noted.

Ken Gossel: Thank you.

Emily Urban: Yeah, we're trying to find that perfect sweet spot of when to open the program. As you now we've done October 1st, October 15th, November 1st, November 15th, and we're just trying to find that right balance to make sure that everybody is able to get that regular benefit and that it's not too far out from when the emergency opens, so we're not dealing with people in that gap when it's really cold at the end of December, before the emergency benefit component opens in January. But noted that October 15th could also be a date we'd consider in the future.

Ken Gossel: Thank you.

Kira Pospesel: Could I just ask about the notification for the hearings and stuff. That timeframe there, and I realize you work really hard putting together the plan but in summertime with people taking vacations and stuff, the official notification was on the 31st, and hearing was the next day. And then when you say that you're going to take comments, it kind of reads that you're going to be closed for comments. I just wondered if it could be worded differently so when people come back from their vacation next week and they're going to realize that they totally missed this and they may not send in any comments, and it may be very worthwhile to hear what they were thinking.

Emily Urban: Yeah, we can consider clarifying that language.

Ken Gossel: Any other business with the draft program? So, the next item that we have is the discussion of our Block Grant membership. So, I know in reviewing the minutes, I had talked

about subcommittee. I know we didn't form one and I apologize for not reaching out to others but there were some others looking to talk with the commissioner and whatnot. I just maybe see where we are with respect to how we go forward and are there any names at this point in time that we think might be suitable.

Kira Pospesel: I think Andy, you were thinking maybe Paul Brady would continue on the committee?

Andrew Bryk: Well, Paul Brady has expressed interest in remaining on the Block Grant. We had our legal division look at his appointment and the appointment were for the individual not the organization. So, Paul is welcome to stay on the Block Grant. As far as an update as far as membership, no, we can do a committee here with the Block Grant. What we have prepared Vivvy has put together is working with our legal department to put a letter up to the leaders of the State, Carl Estes, Stewart Cotton, and Governor Hochul to inform them of their current members, how many vacant members they have and to request that they make appointments to fill the Block Grant. That letter is in clearing at OTDA, once it is approved, I do not have a problem offering it and sharing it with all of you.

Ken Gossel: That's great.

Andrew Bryk: Vivvy do you have anything else you wanted to add to what I said?

Vivvy Williams: That's just about it. We're still just waiting for that letter to go.

Andy Stone: Andrew twice now I've suggested that we add Beth Ryan, I put her name in the ring. Is anything moving on that.

Andrew Bryk: I have discussed it with HCR and HCR if somebody was to represent HCR, they will make that determination.

Andy Stone: I will get them back to them too. Am I feeding back, does it sound okay now? Okay, alright.

Ken Gossel: Great, is there new business that anybody wants to bring to the floor?

Kira Pospesel: Could I just ask, I thought this meeting was going to be in person then it was changed via WebEx, do you anticipate the November meeting the same thing?

Vivvy Williams: Yes, the November meeting will be WebEx as well. Until, like we're looking into getting more members, making it feasible for everyone to come in, I'm not saying that we all couldn't come in right now, but we kind of said WebEx right now would be good for everyone. But if you would like to come in Kira.

Kira Pospesel: Oh, no, no. I'm good here.

Vivvy Williams: Alright, it will be WebEx in November.

Kira Pospesel: Thank you.

Vivvy Williams: You're welcome.

Andrew Bryk: I got right up 9J come on up, come a little north, it's all good.

Ken Gossel: Well, an item going back to the beginning of the meeting, thank you, Vivvy for forwarding to me the February 2nd, meeting minutes. If the members would entertain, you've had a chance to review, do you have any changes to those minutes that you'd recommend?

Andrew Bryk: Page 2, Darrell Metcalf is spelled with two L's.

Ken Gossel: I have one at page 7, the first time I'm speaking I said, "But I was hoping we could look at and approve the November 3rd, 2022, minutes". The word improve is in there and of course, we can't improve on Vivvy's excellence here, but we can change that word to approve instead of improve. And I believe that's all I had. Any other corrections?

Vivvy Williams: Ken, you said that was page 7?

Ken Gossel: Page 7, the first time I speak, after Andy Stone says okay, the second line improve should be approve.

Vivvy Williams: Okay, gotcha.

Ken Gossel: Thank you. And if there are no other changes, I accept a motion to approve February ND's meeting minutes.

Andy Stone: So moved, Ken.

Ken Gossel: And second?

Kira Pospesel: I'll second.

Ken Gossel: All in favor aye.

All: Aye.

Ken Gossel: They are approved. I did in reading those minutes, I wanted to note, Andy Stone had asked if maybe attached to the meeting minutes and/or just a short time before the meeting would OTDA be able to provide a summary sheet like used to be provided with respect to the most recent month ended figures, or the spending in each of the categories or components? Andrew Bryk used to bring that to a meeting, but that would be helpful if you'd be able to provide that in short order in relation to when the meeting is.

Andrew Bryk: I don't think we have an issue with that, we can definitely accommodate that.

Andy Stone: Thank you.

Ken Gossel: Okay. Are there any other items in new business? If not, I'll announce the next scheduled meeting as Vivvy just noted through WebEx is November 2nd of this year, the final one of the year at which point we'll also set the schedule for next year. I have nothing further, I'll accept a motion to conclude the meeting, end the meeting.

Andy Stone: Motion to adjourn.

Ken Gossel: I second it, thank you. All in favor?

All: Aye.

Ken Gossel: So, thank you all, have a wonderful rest of the summer and look forward to seeing you in November.